



PUTRA SARJANA SEMINARS AND WORKSHOPS 2014

Date: 8 May 2014

Venue: DKTM 1, Faculty of Food
Science and Technology,
UPM

Time: 10.00 am – 12.00 pm

Speaker: Prof. Dr. Mohd Ali
Hassan

NEGOTIATION SKILLS

Students' negotiation skills will continually be put to test during their candidature as Master's or PhD students, since it is a way of compromising with another person/s where there are two or more conflicting points of view. This seminar will provide students with explanations of why negotiation is necessary, and the variety of ways to negotiate effectively. The skills students acquire in this seminar will not only be of use to them throughout the completion of their degree, but also in occupational contexts.



All fees must be fully paid before commencement of the course. Otherwise, participants will not be allowed to enter the lecture hall. Students can register for the courses by email: putrasarjana2014@gmail.com or at Putra Sarjana Office, SGS 2, UPM or contact Mr. Mohd Fariq Ismail.

**YOU CAN ALSO PROMOTE THIS PROGRAMME TO YOUR FRIENDS IN AND OUTSIDE THE
UNIVERSITY!**



Fee:
Free for UPM students &
staffs
RM 50 (non- UPM student)
RM 100 (non-UPM staffs)



Learning Support Unit
School of Graduate Studies
Universiti Putra Malaysia
43400, Serdang, Selangor
Tel : +03-89464237 / 4229
Fax : +03-89464174
Web :
<http://www.sgs.upm.edu.my>



PUTRA SARJANA SEMINARS AND WORKSHOPS 2014



BIONOTES

Professor Mohd Ali is currently the Dean at the Faculty of Biotechnology and Biomolecular Sciences, Universiti Putra Malaysia (BioTech UPM). He is jointly appointed as a faculty member at The Department of Process and Food Engineering, Faculty of Engineering, UPM. In addition, he is also an active member of the Institute of Bioscience, UPM.

Professor Mohd Ali enjoys teaching, research and professional services. To date, he has published his research work in more than 50 refereed journals. He has won several awards nationally and internationally, including the International Invention Competition in Geneva, Switzerland.

He is actively working towards commercialising his patent on bioplastics. He is grateful to ALLAH SWT for His blessings and guidance in his life and career as Professor in UPM. His dream and desire is to achieve his true potential, with the ultimate goal of achieving success and happiness in this world and hereafter.



Fee:
Free for UPM students & staffs
RM 50 (non- UPM student)
RM 100 (non-UPM staffs)



Learning Support Unit
School of Graduate Studies
Universiti Putra Malaysia
43400, Serdang, Selangor
Tel : +03-89464237 / 4229
Fax : +03-89464174
Web :
<http://www.sgs.upm.edu.my>